



## LISTING AND SALES SUMMARY

### June 2018

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	May 2018	June 2018	% +/-	June 2017	% +/-	May 2018	June 2018	% +/-	June 2017	% +/-
<b>SINGLE FAMILY/PATIO HOMES:</b>										
New Listings	2,080	2,051	(1.4)	2,278	(10.0)	1,873	1,873	0.0	2,018	(7.2)
Sales	1,568	1,737	10.8	1,743	(0.3)	1,379	1,546	12.1	1,543	0.2
Ave. Sales Price	\$355,927	\$361,499	1.6	\$326,263	10.8	\$345,415	\$352,965	2.2	\$318,462	10.8
Median Sales Price	\$317,250	\$324,750	2.4	\$285,250	13.8	\$305,000	\$315,000	3.3	\$277,500	13.5
Total Active	1,885	2,162	14.7	2,162	0.0	1,407	1,696	20.5	1,793	(5.4)
Months Supply	1.2	1.2	1.4	1.2	0.0	1.0	1.1	1.7	1.2	(27.8)
<b>CONDO/TOWNHOMES:</b>										
New Listings	240	268	11.7	301	(11.0)	229	259	13.1	286	(9.4)
Sales	198	202	2.0	248	(18.5)	184	193	4.9	221	(12.7)
Ave. Sale Price	\$225,266	\$230,142	2.2	\$199,134	15.6	\$215,586	\$225,648	4.7	\$193,500	16.6
Median Sale Price	\$210,000	\$216,500	3.1	\$180,000	20.3	\$209,999	\$211,500	0.7	\$175,000	20.9
Total Active	110	141	28.2	161	(12.4)	89	121	36.0	135	(10.4)
Months Supply	0.6	0.7	14.0	0.6	0.7	0.5	0.6	7.4	0.6	0.8
<b>CUMULATIVE YTD SUMMARY</b>										
	<b>Jan-Jun 2018</b>		<b>Jan-Jun 2017</b>		<b>% +/-</b>	<b>Jan-Jun 2018</b>		<b>Jan-Jun 2017</b>		<b>% +/-</b>
<b>SINGLE FAMILY/PATIO HOMES:</b>										
New Listings	10,254		10,144		1.1	9,084		9,175		(1.0)
Sales	7,704		7,638		0.9	6,781		6,787		(0.1)
Ave. Sales Price	\$347,592		\$311,559		11.6	\$336,725		\$302,285		11.4
Volume	\$2,677,848,768		\$2,379,687,642		12.5	\$2,283,332,225		\$2,051,608,295		11.3
<b>CONDO/TOWNHOMES:</b>										
New Listings	1,300		1,413		(8.0)	1,193		1,260		(5.3)
Sales	1,067		1,150		(7.2)	974		1,014		(3.9)
Ave. Sales Price	\$223,529		\$191,769		16.6	\$215,897		\$183,346		17.8
Volume	\$238,505,443		\$220,534,350		8.1	\$210,283,678		\$185,912,844		13.1

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