



2024 Education Schedule

Non-Member/Inactive

DATE	TIME	CLASS NAME	CREDIT	INSTRUCTOR	Cost
January 10	8:30-12:30	2024 Annual Commission Update	4	Doug Barber	\$50
January 11-12	9:00-4:00	SRES—Seniors Real Estate Specialist	12	Rich Sands	\$250
January 18	8:30-12:30	NAR Code of Ethics	4	Mariana Wagner	\$50
January 26	8:30-12:30	CO Sales Contracts	4	Doug Barber	\$50
February 1	8:30-12:30	Annual Commission Update	4	John Gillam	\$50
February 16	8:30-12:30	NAR Code of Ethics	4	Mariana Wagner	\$50
February 22	8:30-12:30	GRI Taxes & The Real Estate Professional	4	Mike Moger	\$65
February 23	9:00-12:00	Improve Your CMA's	3	Kevin Stahle	\$45
February 26	9:00-12:00	Writing Killer Contracts	3	Liz Bowen	\$45
February 29	8:30-12:30	GRI Business Planning	0-GRI Only	Mariana Wagner	\$65
March 1	9:00-11:00	Conflict Resolution	0	Doug Barber	\$35
March 6	9:00-4:30	MRP-Military Relocation Professional	7	Rich Sands	\$130
March 8	8:30-12:30	Annual Commission Update	4	Liz Bowen	\$50
March 12	8:30-12:30	GRI Investments & Management	4	Mike Moger	\$65
March 13	9:00-11:00	Purchasing with a Reverse Mortgage	2	Brady Mullen	\$35
March 15	8:30-12:30	GRI Legal Issues & Risk	4	Doug Barber	\$65
March 21	9:00-3:00	Professional Standards Update/Enforcement	6	Doug Barber	\$70
March 27	8:30-12:30	GRI Negotiating & Counseling	4	Kevin Stahle	\$65
April 3	9:00-12:00	Intro to Property Management	3	Daniel Muldoon	\$45
April 5	8:30-12:30	CO Sales Contracts	4	Doug Barber	\$50
April 11	8:30-12:30	Annual Commission Update	4	Liz Bowen	\$50
April 12	9:00-11:00	Public Health Issues in Real Estate	2	Kat McGarvy	\$35
April 16	8:30-12:30	GRI Fair Housing, Diversity, Inclusion	4	Mariana Wagner	\$65





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April 18	9:00-12:00	Code of Ethics & Professionalism (ZOOM)	3	Lorraine Roemer	\$50
April 19	9:00-11:00	Assessors Process	0	Mark Flutter	\$25
April 23	8:30-12:30	GRI Finance in Real Estate	4	Kevin Stahle	\$65
April 25	9:00-11:00	REALTOR® Safety	0	E. Peak/S. Blumenhein	\$35
April 26	8:30-12:30	GRI Ethics & Professional Practices	4	Liz Bowen	\$65
April 30	8:30-12:30	Water Law for Colorado Brokers	4	Doug Barber	\$50
May 3	8:30-12:30	Annual Commission Update	4	John Gillam	\$50
May 9-10	8:30-4:30	ABR-Accredited Buyer Representative	14	Rich Sands	\$250
May 15	8:30-12:30	Due Diligence	4	John Gillam	\$50
May 17	8:30-12:30	Cyber Security in the REALTOR® World	4	Sean Blumenhein	\$50
May 23	8:30-12:30	NAR Code of Ethics	4	Carol Olmstead	\$50
June 6	9:00-11:00	Marijuana in Real Estate	2	Chris Kjeldsen	\$35
June 11	9:00-11:00	Renting vs. Owning	2	Brady Mullen	\$35
June 13	8:30-12:30	NAR Code of Ethics	4	Mariana Wagner	\$50
June 14	8:30-12:30	Annual Commission Update	4	Doug Barber	\$50
June 15	TBD	Colorado Springs History Tour (PPRES)	0	TBD	\$5
June 27-28	8:30-4:30	SRS—Seller Representative Specialist	14	Angela Burdick	\$250
July 11	8:30-12:30	Annual Commission Update	4	Doug Barber	\$50
July 12	9:00-4:00	PSA—Pricing Strategy Advisor	6	Rich Sands	\$130
July 19	8:30-12:30	Ethics & Legalities of Social Media	4	John Gillam	\$50
July 31	9:00-12:00	Improve Your CMA's	3	Kevin Stahle	\$45
August 6	8:30-12:30	Annual Commission Update	4	Doug Barber	\$50
August 9	8:30-12:30	GRI Appraisal	4	Okie Arnot	\$65





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August 14	8:30-12:30	NAR Code of Ethics	4	Mariana Wagner	\$50
August 16	8:30-12:30	GRI Environmental Issues	4	John Gillam	\$65
August 19	9:00-12:00	Writing Killer Contracts	3	Liz Bowen	\$45
August 22-23	8:30-4:30	RENE—Real Estate Negotiation Expert	14	Rich Sands	\$250
August 30	8:30-12:30	GRI Single Family Construction	4	Doug Barber	\$65
Sept 11	9:00-12:00	CYA-Competency Yields Advantage	3	John Gillam	\$45
Sept 13	8:30-12:30	GRI Marketing & Personal Promotion	0-GRI Only	Kevin Stahle	\$65
Sept 19	8:30-12:30	GRI International Real Estate	4	Okie Arnot	\$65
Sept 20	8:30-12:30	Annual Commission Update	4	Liz Bowen	\$50
Sept 24	9:00-11:00	REALTOR® Safety	0	E. Peak/S. Blumenhein	\$35
Sept 27	8:30-12:30	NAR Code of Ethics	4	Mariana Wagner	\$50
October 3	8:30-12:30	GRI From Contact to Contract	4	Liz Bowen	\$65
October 4	8:30-12:30	Annual Commission Update	4	John Gillam	\$50
October 9	8:30-12:30	NAR Code of Ethics	4	Mariana Wagner	\$50
October 11	8:30-12:30	GRI Technology Tools & Resources	4	Sean Blumenhein	\$65
October 16	9:00-11:00	Estates, Trusts & Probate	2	Tyler Kraemer	\$35
October 23	9:00-12:00	Intro to Property Management	3	Daniel Muldoon	\$45
October 25	8:30-12:30	Annual Commission Update	4	Doug Barber	\$50
October 31	9:00-12:00	Code of Ethics & Professionalism (ZOOM)	3	Lorraine Roemer	\$50
November 7	8:30-12:30	NAR Code of Ethics	4	Carol Olmstead	\$50
November 8	8:30-12:30	Annual Commission Update	4	Doug Barber	\$50
November 13	9:00-4:30	MRP-Military Relocation Professional	7	Rich Sands	\$130
November 15	8:30-12:30	CO Sales Contracts	4	Doug Barber	\$50





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November 21	8:30-12:30	NAR Code of Ethics	4	Doug Barber	\$50
November 22	8:30-12:30	Annual Commission Update	4	Liz Bowen	\$50
December 5	8:30-12:30	Annual Commission Update	4	Mark Hubert	\$50
December 6	8:30-12:30	NAR Code of Ethics	4	Mariana Wagner	\$50
December 17	8:30-12:30	NAR Code of Ethics	4	Doug Barber	\$50
December 19	8:30-12:30	Annual Commission Update	4	Liz Bowen	\$50

